### NEWTOWN VOLUNTEER AMBULANCE ASSOCIATION, INC. 6 WASHINGTON SQUARE – P.O. BOX 344 NEWTOWN, CT 06470

### THESE MEETING MINUTES ARE SUBJECT TO APPROVAL BY THE BOARD OF TRUSTEES

### **MEETING MINUTES OF JUNE 8, 2021**

The Board of Trustees of the Newtown Volunteer Ambulance Association held their regular meeting at the ambulance building on Tuesday, June 8, 2021.

**Present:** Malcolm McLachlan (President), Harry Waterbury (Treasurer), Dana Demand (Vice President), John Kortze (Vice President), Pat Llodra (Secretary), Nancy McLachlan and Chief Liz Cain.

Absent: Dr. Robert Soltis and Patrick Simms.

Staff Present: Maureen Crick Owen (Office Administrator).

**Call to Order:** The NVAA Board of Trustees meeting was called to order at 7:30 p.m. by Mr. McLachlan.

Public Participation: None.

**Treasurer's Report:** Mr. Waterbury referred to the April report he previously provided to the Trustees. He also referred to the May reports. He said that the ambulance recovery has been underestimated and will be adjusted when the new budget is prepared. Mrs. Llodra made a motion to approve the Treasurer's report for April and May 2021, seconded by Mr. Demand and unanimously approved.

**Acceptance of Minutes:** Mrs. Llodra made a motion to approve the minutes of the April 13, 2021 meeting, seconded by Mr. Waterbury and unanimously approved.

**Chief's Report:** Chief Cain reported that St. Rose had a vaccine clinic that day as well as the day before. She also reported that NVAC will be working with Exceptional Sidekick in teaching comfort dogs about ambulances. These dogs are for younger people affected by trauma. They will be doing their second in-person training meeting tomorrow evening.

**President's Report:** Mr. McLachlan informed the board that Jack O'Byrne had passed away and that back in the 1970-1980's he was a board member of NVAA, served as Treasurer and provided tax services to the organization. His family stated in his obituaries that donations could be made to NVAA.

Mr. McLachlan said that he has talked with Tom Hanlon regarding the boiler and that it is still not straightened out. He has asked Mr. Hanlon to set up a meeting with NVAA's

vendor, manufacturer's rep and Mr. Demand to discuss this matter. To date \$22,000 has been spent on repairs not including the cost of the maintenance contract.

Mr. McLachlan explained that OEMS has issued rates with regard to "treat and release" effective June 1, 2021. As of right now, Medicare is not on board with the treat and release costs. NVAA will gather statistics and make a determination at a future date as to including this cost in NVAA's billing process.

Mr. McLachlan said that the State raised the tax abatement for first responders. The Town approved this just recently. One change made was that a volunteer in good standing could qualify for the abatement after two years of service instead of three.

### **OLD BUSINESS:**

 Collections – Mr. McLachlan said that there was no money collected in May as of yet but anticipated receiving updated information in a few days. To date, \$246,201 has been sent for collections of which \$13,510 has been received by NVAA.

### **NEW BUSINESS:**

1. Mortgage Reduction: Mr. McLachlan stated the additional principal payments that have been made on the mortgage (in addition to the regular monthly payment) to date. Given the monies in the money market, checking and Stifel, Mr. McLachlan recommended that NVAA pay \$165,000 additional principal (which includes the \$10,000 already budgeted for) this month and pay an additional \$10,000 principal for the months of July, August and September. He said with those additional principal payments made the principal balance of the mortgage on October 1, 2021 would be \$290,000. Mr. Demand asked about reserves should it be necessary to replace the HVAC system. Mr. McLachlan said when they have the details regarding this matter, they can then make a decision. And, he also said that ambulance revenue continues to come in. Mr. Kortze made the motion to \$165,000 additional principal (which includes the \$10,000 already budgeted for) this month and pay an additional \$10,000 principal for the months of July, August and September on the mortgage. The motion was seconded by Mrs. Llodra and unanimously approved.

**Executive Session:** A motion was made by Mrs. Llodra to go into executive session for the purposes of (a) personnel matters and (b) fundraising matters. The motion was seconded by Mr. Kortze and unanimously approved. The trustees entered into executive session at 8:15 p.m. They came out of executive session at 8:45 p.m.

Mrs. Llodra made a motion to authorize the Chair of the Board to spend up to \$10,000 for services and support for the billing processes. Mr. Kortze seconded the motion and it was unanimously approved.

Communications/Announcements: None

Adjournment: Mrs. Llodra moved to adjourn the meeting, seconded by Mrs. McLachlan and unanimously approved.

Respectfully submitted,

Pat Llodra, Secretary Newtown Volunteer Ambulance Association Inc. 12:19 PM 06/04/21 Accrual Basis

### NEWTOWN VOL. AMBULANCE Balance Sheet

As of May 31, 2021 May 31, 21

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ASSETS	
Current Assets	
Checking/Savings	
1010 NSB CHECKINGMAIN#200300569	69,424.17
1110 NSB PETTY CASH#200300577	958.57
1111 NSB MMDA#200313896	135,206.85
Total Checking/Savings	205,589.59
Other Current Assets	1,653,365.35
Total Current Assets	1,858,954.94
Fixed Assets	6,149,915.97
Other Assets	-1,758,668.43
TOTAL ASSETS	6,250,202.48
LIABILITIES & EQUITY	
Liabilities	883,659.96
Equity	
2998 PERM RESTIRCTED NET ASSET	95,757.19
2999 UNRESTRICTED NET ASSETS	5,093,242.15
Net Income	177,543.18
Total Equity	5,366,542.52
TOTAL LIABILITIES & EQUITY	6,250,202.48
CASH BALANCES at 6/4/21	
1010 NSB CHECKING MAIN	80,760.13
1110 NSB PETTY CASH	958.57
1111 NSB Money Market	135,206.85
Investments @ 5/31/21	171 000 00
1666A Stifel 4803 Prestige	171,362.33
1666B Stifel 4728 Horizon Acct	400,974.87
1666C Stifel 7063 Bahl&Gaynor	381,359.61
1666D Stifel 2223 Cinn Managed	265,831.64

# NEWTOWN VOL. AMBULANCE Profit & Loss Budget Performance May 2021

		Ma	May 2021				
	May 2021	Oct 2020 - May 2021	YTD Budget	\$ Variance	% of Budget Attained	2020 FY I D May	Annual Budget
Income					1		
3000 FUND DRIVE	0.00	59,061.17	49,692.00	9,369.17	118.85%	55,025.56	55,000.00
3100 DONATIONS	1,233.38	2,805.88	1,667.00	1,138.88	168.32%	6,210.24	2,500.00
3300 GRANTS	0.00	40,000.00	40,000.00	0.00	100.0%	24,481.77	40,000.00
3350 Income EMT Classes	0.00	15,035.00	7,750.00	7,285.00	194.0%	15,409.80	15,500.00
3700 Ambulance Revenue Recovery	112,791.07	697,591.58	501,606.61	195,984.97	139.07%	500,904.03	840,000.00
Total Income	114,024.45	814,493.63	600,715.61	213,778.02	135.59%	602,031.40	953,000.00
Expense							
4000 ACCOUNTING/(Auditor&Bookkeeping)	1,102.00	16,785.50	18,600.00	-1,814.50	90.25%	15,140.50	22,500.00 (2 mos)
4100 ADVERTISING	0.00	0.00	2,000.00	-2,000.00	0.0%		3,000.00
4300 AMBULANCE					3		
4301 MAIN IENANCE & RETAIR	0.00	814 13	3.33 <del>6</del> .00	-2.521.87	24.4%	100.94	5,000,00
4303A Equip Service Contracts	3,672.74	3,672.74	0.00	3,672.74	100.0%	1	3,673.00 Lucas mnt
Total 4300 AMBULANCE	8,662.63	14,612.19	18,003.00	-3,390.81	81.17%	11,707.10	30,673.00
5000 BANK CHARGES	192.32	2,127.28	936.00	1,191.28	227.27%	1,029.80	1,400.00
5500 COMMUNICATIONS	173.00	338.00	2,000.00	-1,662.00	16.9%	305.66	3,000.00
5700 TRAINING MEMBERS	92.00	536.06	6,378.00	-5,841.94	8.41%	4,242.10	7,700.00
5750 TRAINING OTHER	0.00	0.00	640.00	-640.00	0.0%	1	1,000.00
5770 TRAINING COMMUNITY	1,922.35	18,743.10	11,750.00	6,993.10	159.52%	14,510.74	15,000.00
5790 UNIFORMS	0.00	2,284.87	3,180.00	-895.13	71.85%	2,410.59	5,000.00
5800 CORPS BENEFIT	3,186.36	18,905.47	29,043.00	-10,137.53	65.1%	27,264.74	39,400.00
6000 HEALTH & WELLNESS	0.00	0.00	3,000.00	-3,000.00	0.0%	t	3,000.00
7000 INSURANCE	13,168.00	41,856.00	39,750.00	2,106.00	105.3%	41,693.00	53,000.00 timing
7100 LICENSE & REG	0.00	118.00	600.00	482.00	19.67%	571.40	600.00
7200 MEDICAL SUPPLIES	1,197.87	10,154.97	20,000.00	-9,845.03	50.78%	14,505.43	30,000.00

# NEWTOWN VOL. AMBULANCE Profit & Loss Budget Performance

	Ma	y 2021				The second secon
May 2024	Oct 2020 - May	YTD Budget	\$ Variance	% of Budget Attained	FYTD May 2020	Annual Budget
may zoz.			1 910 00	144 52%	3.017.97	5,900,00
/39.42	5,070.88	#,000.00	- 0			
		÷				
0.00	3,035.13	3,050.00	-14.87	99.51%	3,030.10	47,500,00
1,310.00	8,062.00	11,732.00	-3,670.00	68.72%	14,245.75	17,600.00
774.21	16,264.03	20,676.60	-4,412.57	78.66%	15,190.17	30,125.00
1,548.40	38,508.18	36,668.00	1,840.18	105.02%	10,875.32	55,000.00
86.00	602.00	736.00	-134.00	81.79%	602.00	1,100.00
				;		
2,689.86	17,741.99	20,380.40	-2,638.41	87.05%	16,217.41	34,500.00
316.50	2,155.50	2,266.68	-111.18	95.1%	2,149.70	3,400.00
926.33	2,702.04	2,745.00	42.96	98.44%	2,745.00	3,700.00
1,377.62	9,435.24	11,258.31	-1,823.07	83.81%	8,875.02	4 200 00
202.94	1,974.41	2,800.00	-825.59	,U.52%	2,340.20	4,200.00
5,513.25	34,009.18	39,450.39	-5,441.21	86.21%	32,927.49	58,800.00
9,231.86	100,480.52	112,312.99	-11,832.47	89.47%	78,875.86	168,725.00
	i		0	67 308/	1 077 41	3 000 00
191.70	1,346.47	2,000.00	1000,00	00.000/	7,011.11	4 000 00
95.32	2,299.32	2,666.68	-367.36	86.22%	5,127.45	4,000.00
0.00	712.50	1,000.00	-287.50	242.17	78.30	550.00
0.00	1,012.76	410.00	602.76	20 500/	1002.00	8 550 00
287.02	5,371.05	6,076.68	-705.63	88.39%	7,995.00	6,330.00
0.00	0.00	2,000.00	-2,000.00	0.0%	200.00	2,000.00
10,000.00	280,000.00	66,666.68	213,333.32	420.0%	60,000.00	100,000.00
10,224.33	81,794.64	82,000.00	-205,36	99.75%	85,912.67	123,000.00
20,224.33	361,794.64	148,666.68	213,127.96	243.36%	145,912.67	223,000.00
	May 2021 739.42 0.00 1,310.00 774.21 1,548.40 86.00 2,689.86 316.50 926.33 1,377.62 202.94 5,513.25 9,231.86 191.70 95.32 0.00 0.00 287.02 287.02 10,000.00 10,224.33 20,224.33	Oct 2020 - May 2021  2 5,878.99  2 5,878.99  2 5,878.99  3 3,035.1: 0 8,062.0 0 8,062.0 0 602.0 0 2,155.5 3 2,702.0 3 3,009.1 1,346.4 0 1,346.4 0 712.5	Oct 2020 - May 20 Oct 2020 - May 2021  The state of the s	May 2021           Oct 2020 - May 2021         *VTD Budget         \$ V           2         5,878.99         4,068.00           0         3,035.13         3,050.00           0         8,062.00         11,732.00           1         16,264.03         20,676.60           0         38,508.18         36,668.00           0         602.00         736.00           6         17,741.99         20,380.40           0         2,155.50         2,266.68           2,702.04         2,745.00           2         9,435.24         11,258.31           4         1,974.41         2,800.00           2         9,435.24         11,258.31           4         1,974.41         2,800.00           2         9,435.24         11,258.31           4         1,974.41         2,800.00           2         2,299.32         2,066.68           3         712.50         1,000.00           4         2,299.32         2,666.68           712.50         1,000.00           2         5,371.05         6,076.68           30         2,000.00         2,000.00           2 <th>May 2021           Oct 2020 - May 2021         YTD Budget 2021         \$ Variance 2021         % of E 2021         % of E</th> <th>Oct 2020 - May         YTD Budget         \$ Variance         Attained         F Addinged         \$ Variance         Attained         F Addinged         F Addin</th>	May 2021           Oct 2020 - May 2021         YTD Budget 2021         \$ Variance 2021         % of E	Oct 2020 - May         YTD Budget         \$ Variance         Attained         F Addinged         \$ Variance         Attained         F Addinged         F Addin

### NEWTOWN VOL. AMBULANCE Profit & Loss Budget Performance May 2021

		<u> </u>	May 2021				
	May 2021	Oct 2020 - May 2021	YTD Budget	\$ Variance	% of Budget Attained	FYTD May 2020	Annual Budget
8500 FUND RAISING EXPENSE	0.00	0.00	0.00	0.00	0.0%		6,000.00
8602 Danbury EMS back up	750.00	8,500.00	11,336.00 105.769.00	-2,836.00 -27.00	74.98% 99.97%	12,000.00 126.798.00	17,000.00 136,300.00
8900 Office Administrator	2,128.00	17,106.50	16,000.00	1,106.50	106.92%	13,043.50	23,000.00
9000 PAYROLL	0.00	7,480.17	19,938.72	-12,458.55	37.52%	19,473.28	28,900.00
9100 REFUND INSURANCE PAYMENT	50.00	753.44	2,000.00	-1,246.56	37.67%	1,028.98	3,000.00
9200 CAG ADMIN FEE	4,616.24	33,669.85	27,336.00	6,333.85	123.17%	24,469.17	41,000.00
Total Expense	98,245.40	773,238.60	611,384.07	161,854.53	126.47%	587,880.32	878,648.00
Net Ordinary Income	15,779.05	41,255.03	-10,668.46	51,923.49	-386.7%	42,094.19	74,352.00
Other Expense							
9700 Trustee expense							
97011 Covid Response Recognitio	0.00	7,000.00	0.00	7,000.00	100.0%		0.00
9701Holiday recognition	0.00	16,652.50	6,000.00	10,652.50	277.54%	5,300.00	6,000.00
9702 Stipends	1,500.00	12,000.00	12,000.00	0.00	100.0%	12,000.00	18,000.00
9703 Scholorships	0.00	3,000.00	4,000.00	-1,000.00	75.0%	5,000.00	4,000.00
9704 Legal Expenses	160.00	768.00	6,668.00	-5,900.00	11.52%	6,740.00	10,000.00
9705 Other Trustee Expenses	93.57	1,934.37	3,000.00	-1,065.63	64.48%	3,118.78	4,500.00
Total 9700 Trustee expense	1,753.57	41,354.87	31,668.00	9,686.87	628.54%	32,158.78	42,500.00
Net Income	14,025.48	-99.84	-42,336.46	42,236.62	0.24%	9,935.41	31,852.00
3501 INTEREST AND DIVIDENDS	2,021.18	22,074.20					
3600 INVESTMENT GAINS	10,639.55	155,568.82					
Capital Expenditures 1720 BUILDING IMPROVEMENTS (LRM) concrete/paving.in.front of bays	28,000						
concrete/parity in interest of the second se	10,000						