BOARD OF FINANCE, REGULAR MEETING

Council Chamber
Newtown Municipal Center 3 Primrose Street, Newtown, CT
Monday, March 11, 2024 at 7:30 p.m.

These minutes are subject to approval by the Board of Finance

PRESENT: Steve Goodridge, James Gaston, John Fletcher, Barney Molloy, Bryce Chinault, Janette Lamoureaux **ALSO PRESENT**: First Selectman Jeff Capeci, Finance Director Bob Tait

Chair James Gaston called the meeting to order at 7:33 p.m. Attendees saluted the American Flag.

Voter Comments: None **Communications:** None

Minutes: B. Molloy moved to approve the minutes of the 2/26/24 meeting. J. Lamoureaux seconded, all in favor.

First Selectman's Report: First Selectman Capeci reported that the new Finance Director will start 4/1/24. He received a new proposal from Capital Tax Recover which has gone up from 40% to 45%. They received appraisals on 3 Main and 6 Commerce Drive. There is a lot of interest in 3 Main and he is in negotiations with 6 Commerce. The ARP funding committee met and discussed a couple of transfers that will be coming to the BOF \$35,000 for two 40 yard cans at the Transfer Station, \$39,000 for Parks & Rec apparatus. The LC asked the ARP committee to consider funding the transfer for fire apparatus that was approved by the BOF. The committee decided not to act on that because some of those funds might be reimbursable and there's a timeframe in which we need to spend the ARP funds.

Finance Director's Report: Bob Tait reported that on 3/19/24 S&P will be selling bonds. He also provided the S&P General Obligation for the Town of Newtown (att).

New Business

Adoption of Newtown Savings Bank Resolution regarding overdraft protection – Bob Tait explained that this is just an overdraft policy. There was an issue just before Christmas where direct deposit didn't go through and this policy would protect that from happening in the future. J. Fletcher moved the adoption of Newtown Savings Bank Resolution 1) The Town of Newtown is hereby authorized to borrow, in the case of a payroll direct deposit overdraft, \$500,000 in the event of a Town payroll overdraft and \$3,500,000 in the event of a BOE payroll overdraft (essentially overdraft protection) from Newtown Savings Bank.

2) Further resolved, that The First Selectman, Jeff Capeci Town of Newtown be and it hereby is authorized to execute and deliver all documents and agreements as Newtown Savings Bank shall reasonably require in order to enable them to make said Loan. B. Molloy seconded, all in favor.

Connecticut State Library Historic Preservation Grant acceptance – First Selectman explained that this is an annual grant for the Town Clerk. B. Molloy moved to accept the Connecticut State Library Historic Preservation grant (att). Steve Goodridge seconded, all in favor.

Voter Comments: None

Announcements: On Wednesday Steve Goodridge and Jim Gaston will be presenting the BOF approved budget to the LC.

Adjournment: Having no further business, the meeting was adjourned at 7:48p.m.

Respectfully submitted, Arlene Miles, Clerk



RatingsDirect®

Summary:

Newtown, Connecticut; General **Obligation**

Primary Credit Analyst:

Victor M Medeiros, Boston + 1 (617) 530 8305; victor.medeiros@spglobal.com

Dylan Lindow, Boston +1 6175308033; dylan.lindow@spglobal.com

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Summary:

Newtown, Connecticut; General Obligation

| Credit Profile | | |
|---|-------------------------|----------|
| US\$9.2 mil GO bnds ser 2024 due 04/01/ | ′2044 | |
| Long Term Rating | AAA/Stable | New |
| US\$6.92 mil GO rfdg bnds ser 2024B due | 09/01/2037 | |
| Long Term Rating | AAA/Stable | New |
| Newtown GO | | |
| Long Term Rating | AAA/Stable | Affirmed |
| Newtown GO rfdg bnds ser 2023B dtd 08 | /02/2023 due 08/15/2036 | |
| Long Term Rating | AAA/Stable | Affirmed |

Credit Highlights

- S&P Global Ratings assigned its 'AAA' rating to Newtown, Conn.'s \$9.2 million series 2024 general obligation (GO) bonds.
- We also assigned our 'AAA' rating to the town's \$6.92 million series B GO refunding bonds.
- · At the same time, we affirmed our 'AAA' rating on the town's existing GO debt.
- · The outlook is stable.

Security

Newtown's full-faith-and-credit pledge and agreement to levy ad valorem property taxes, without limitation as to rate or amount, secure the bonds. Management intends to use the proceeds for various capital improvements. The series B bonds will refund several bond maturities for interest savings.

Credit overview

Newtown is a predominantly residential town whose residents have access to employment centers in the county and throughout the New York City metropolitan area. Per capita market values along with incomes are very strong and in line with 'AAA' rating medians in the state and nationally. The local economy is stable and growing with several new mixed-use developments in the pipeline. In 2023, more than 2,300 building permits were issued, the majority for a myriad of improvements across the town. Roughly 7% of the tax base is commercial, and the town reports most of the community's retail spaces are full or near capacity with new business poised to open in the coming weeks.

Our view of Newtown's management environment remains very strong, and the town continues to adhere to its well-embedded financial policies and practices. We note that the institutional framework for Connecticut municipalities remains strong and stable as well.

Newtown's audited 2023 operating results were positive, reflecting favorable revenue and expenditure variances like in previous years. Management is estimating to end with another positive operating result in fiscal 2024 based again on

its strong budgeting practices. The town consistently maintains strong available reserves, which it targets to keep at 12% of expenditures in accordance with its fund balance policy. Any amounts above those thresholds are then allocated to support its capital improvement plan. The 2025 budget is currently in development; however, we do not expect any material change in performance or reserves given the stable operating environment and the revenue structure. The town estimates it will increase the tax levy by 4.6% and maintain its conservative budgeting posture. Local property taxes account for more than 80% of audited revenues, while intergovernmental is less than 15%.

Following this issuance, Newtown will have approximately \$82.9 million in direct debt. Management expects to issue \$8.7 million in fiscal 2026 for various capital purposes and potentially as much as \$19.3 million in fiscal 2027, predominantly to fund HVAC improvements to the middle school. We do not view pension and other postemployment benefit (OPEB) liabilities as a source of credit pressure given the relatively low unfunded liabilities and annual costs. The town has made progress in adopting conservative assumptions, and its pension plan is closed to new hires, who participate in a defined-contribution plan. It has also been proactive in its funding of OPEBs. Newtown's net OPEB liability is \$5.5 million. The OPEB plan is 44% funded.

Given the town's rapid amortization and low debt-to-market values, along with its limited retirement liability credit pressure, we consider the debt profile very strong and unlikely to materially change.

The 'AAA' rating reflects our view of Newtown's:

- Affluence and stability, with access to robust employment opportunities and recent grand list (assessed value) growth due to revaluation after the pandemic;
- Strong budgetary performance and reserve levels due to strict adherence to conservative management practices and policies;
- Well-embedded management policies and practices, including budget monitoring, long-term planning, and comprehensive financial policies across several key areas; and
- Very strong debt and liability profile, with low fixed costs and proactive management of limited long-term liabilities.

Environmental, social, and governance

We analyzed Newtown's environmental, social, and governance risks relative to the town's economy, management, financial measures, and debt and liability profile, and determined that all are neutral in our credit rating analysis.

Outlook

The stable outlook reflects our expectation that Newtown will continue to produce at least break-even operating results and adhere to its well-embedded financial management practices.

Downside scenario

We could lower the rating if Newtown were to experience budgetary pressure, resulting in negative operations and leading to a significant deterioration of available reserves.

Rating Above The Sovereign

Newtown's GO bonds are eligible to be rated above the sovereign because we believe the town can maintain better credit characteristics than the U.S. in a stress scenario. The town has a predominately locally derived revenue source, with upward of 80% of audited governmental activity revenue derived from property taxes, as well as independent taxing authority and independent treasury management from the federal government.

| | Most recent | Histo | rical inform | nation |
|---|-------------|-----------|--------------|-----------|
| | | 2023 | 2022 | 2021 |
| Very strong economy | | | | |
| Projected per capita EBI % of U.S. | 158 | | | |
| Market value per capita (\$) | 217,346 | | | |
| Population | | | 29,730 | 29,118 |
| County unemployment rate(%) | | | 4.1 | |
| Market value (\$000) | 6,461,706 | 4,828,710 | 4,669,710 | 4,616,265 |
| Ten largest taxpayers % of taxable value | 3.1 | | | |
| Strong budgetary performance | | | | |
| Operating fund result % of expenditures | | 0.2 | 0.6 | (0.2) |
| Total governmental fund result % of expenditures | | 2.5 | 1.8 | 0.9 |
| Strong budgetary flexibility | | | | |
| Available reserves % of operating expenditures | | 12.9 | 13.1 | 12.6 |
| Total available reserves (\$000) | | 18,161 | 17,592 | 16,887 |
| Very strong liquidity | | | | |
| Total government cash % of governmental fund expenditures | | 20 | 26 | 23 |
| Total government cash % of governmental fund debt service | | 309 | 373 | 331 |
| Very strong management | | | | |
| Financial Management Assessment | Strong | | | |
| Very strong debt & long-term liabilities | | | | |
| Debt service % of governmental fund expenditures | | 6.6 | 6.9 | 6.8 |
| Net direct debt % of governmental fund revenue | 51 | | | |
| Overall net debt % of market value | 1.3 | | | |
| Direct debt 10-year amortization (%) | 66 | | | |
| Required pension contribution % of governmental fund expenditures | | 1.4 | | |
| OPEB actual contribution % of governmental fund expenditures | | 0.1 | | |
| Strong institutional framework | | | | |

EBI--Effective buying income. OPEB-Other postemployment benefits.

Related Research

• Through The ESG Lens 3.0: The Intersection Of ESG Credit Factors And U.S. Public Finance Credit Factors, March 2, 2022

Certain terms used in this report, particularly certain adjectives used to express our view on rating relevant factors, have specific meanings ascribed to them in our criteria, and should therefore be read in conjunction with such criteria. Please see Ratings Criteria at www.spglobal.com/ratings for further information. Complete ratings information is available to RatingsDirect subscribers at www.capitaliq.com. All ratings affected by this rating action can be found on S&P Global Ratings' public website at www.spglobal.com/ratings.

APPLICATION TARGETED GRANT FY 2025 Historic Documents Preservation Program Connecticut Municipalities GP-001 (rev. 1/2024)



STATE OF CONNECTICUT Connecticut State Library PUBLIC RECORDS ADMINISTRATOR 231 Capitol Ave., Hartford, CT 06106

This form may be completed and printed for submission at https://ctstatelibrary.org/publicrecords/hdpp

| Name of Municipality: Use full municipality name, ie 'Town of or 'City of | TOWN of NEWTOWN | N | | |
|---|--|---|---|---------------------|
| Name of Municipal CEO: | A.JEFFREY CAPECI | Title | : FIRST SELECT | IMAN |
| Phone with Area Code: | 203-270-4201 | | | |
| Email: | FIRST.SELECTMAN@N | EWTOWN-CT.GOV | | |
| Name of Town Clerk: | DEBBIE AURELIA HALS | STEAD Title | : TOWN CLERK | |
| Phone with Area Code: | 203-270-4214 | | | |
| Email: | DEBBIE.HALSTEAD@NI | EWTOWN- Che | ck if Designated Appl | licant: 🔲 |
| TC Mailing Address: | NEWTOWN MUNICIPAL | CENTER, 3 PRIME | ROSE STREET, NEV | VTOWN 06470 |
| MCEO Address if Different: | | | | |
| Grant Application Deadline: | ☐ Cycle 1: April 30, 2024 | 1 | Cycle 2: September 30 |), 2024 |
| Grant Contract Period: | The contract period begins a contract. Grant projects mu | after July 1, 2024 AN st be completed and f | O receipt of the fully en unds expended by June | xecuted e 30, 2025. |
| Maximum Grant Allowed: | \$5,500 Small Munic \$7,500 Medium Mur \$10,500 Large Munic | nicipality Popu | ulation less than 20,000 ulation between 20,000 ulation of 70,000 or gre | and 69,999 |
| Amount Requested: | \$ 7,500 | | | |
| Grant Category(ies): | ☐ Inventory and Planning ☐ Program Development ☐ Preservation/Conservation | | Organization and Indes Storage and Facilities age 6 of the Guidelines for 0 | |
| Budget Summary | | Grant Funds (A) | Local Funds (B) | Total Funds (A+B) |
| Consultants/Vendors (Total cost for all consultants and | vendors) | \$ 7,500 | \$ 11,500 | \$ 19,000 |
| 2. Equipment (Total cost for eligible items, i.e. s | helving) | \$ | \$ | \$ |
| 3. Supplies (Total cost for eligible items, i.e. a | rchival supplies) | S | \$ | \$ |
| 4. Town Personnel Costs (Total cost for all town personnel) | | 1\$ | 2\$ | \$ |
| 5. Other (Please specify on a separate sheet | | \$ | \$ | \$ |
| 6. TOTAL | | \$ 7,500 | \$ 11,500 | \$ 19,000 |

 $^{^{1}}$ Base pay only for personnel hired directly by the municipality for the grant project. Consultant/vendor costs should be listed on Line 1_{τ} 2 Personnel taxes, benefits and any overtime must be paid by the municipality.

Narrative Page & Supporting Documents

Answer on an attached page. <u>Number each question and answer</u>. If applying for more than one project, questions 1 through 3 must address each project <u>separately</u> and be numbered separately, i.e., 1a and 1b, 2a and 2b, 3a and 3b.

Answers should be provided in the applicant's own words, not by referencing the vendor's proposal.

- Describe the project. State what will be done and why. In addition, for records projects, identify the specific records, including date ranges. For conservation projects, also address microfilming see Guidelines booklet for instructions under Preservation/Conservation on Page 9.
- Provide vendor/personnel info & timeframe. For vendors, identify the company and the timeframe for completing the work within the grant period. For town personnel – see Guidelines booklet for instructions under Town Personnel Costs on Page 12.
- 3. State what will be accomplished. Explain how the project will impact the records, the office and/or the municipality.
- 4. Provide a detailed budget. If applying for only one project with one vendor omit this question. If applying for more than one project show the detail for each line item listed on page 1 of the Application (Consultants/Vendors, Equipment, Supplies, and Town Personnel Costs) and the split between grant and local funds for each line item (if any).
- 5. Attach supporting documents. For vendors: provide a copy of the proposal or quote. For direct purchases of equipment or supplies: provide a copy of the product information/pricing from the website or catalog.

| Designation of Town Cler | k as Applicant |
|--|---|
| This section to be completed only if the MCEO wishes to designate the | Town Clerk to make the application for the grant. |
| I hereby designate, DEBBIE AURELIA HALSTEAD | , the Town Clerk, as |
| the agent for making the above application. | |
| | |
| Signature of MCEO | Date |
| A JEFFREY CAPECI, FIRST SELECTMAN Name and Title of MCEO | : |
| | |
| Certification of the A | pplication |
| This section <u>must</u> be signed by If the Town Clerk is designated above, the Town Clerk must sign. If th | the applicant. Town Clerk is not designated, the MCEO must sign. |
| I hereby certify that the statements contained in this application are tr | ue and that all eligibility requirements as outlined in |
| the FY 2025 Targeted Grant Guidelines have been met. | |
| | |
| Signature of Applicant (MCEO or Town Clerk if Designated) | Date (must be same as or later than above date) |
| DEBBIE AURELIA HALSTEAD, TOWN CLERK | |
| Name and Title of Applicant | |
| For State Library Use (| Only |
| Grant Disposition: Approved Denied | |
| Grant Award: \$ | rant Number: |
| | |
| | |

Signature of Public Records Administrator

Date

Narrative Targeted Grant FY25

- 1. **Describe the project**. Currently our Grantor/Grantee indexes goes back to 1900. There are 20 volumes that will be scanned which will incorporate the remaining 190 years of land record transfers that will be available to online users 24/7.
- 2. **Provide vendor/personnel info & timeframe**. I will be working our land recording vendor, Info Quick Solutions, Inc. The project is estimated to take 8-12 weeks.
- 3. State what will be accomplished. Scanning this information will make it possible to search property owners all the way back to the 1700's. Volume and page numbers are listed on the Grantor/Grantee indexes which will save those interested a lot of time.
- 4. Provide a detailed budget. Attached is the vendor proposal.



Proposal to Image/Convert Manual Indices to Infodex

Submitted By: Matt Abert

Submitted To: Newtown Town Clerk, Debbie Aurelia Halstead, MMC, MCTC

Proposal Date: 2/26/24

Description

IQS will digitize, automate, and load to the Town Clerk's Infodex system.

Project Scope

Image, convert, and load Grantor/Grantee 1700-1948 to be searchable in Infodex.

Plan of Work

- IQS will digitize the index books directly from the original books.
- IQS will program all key tables to be searchable by name.
- IQS will load the new digital index books to Infodex, both PC and online versions.

Pricing

| Est. Units | Unit Price | Est Iotal |
|----------------------|------------|-------------|
| 20 | \$950.00 | \$19,000.00 |
| 1 Transportation Fee | Waived | \$0 |

(\$7500 of this project will be funded by the state target grant program, the remaining \$11,500 will be paid using town funds).

The pricing is good for FY 2025 Grant Cycle only. Total active work time for this project is estimated at 8-12 weeks. IQS will transport the index books at no extra charge, books will be returned within 15-20 business days.

GRANTUK INULX TU LANU KEUUKUS - Newtown, Ut.

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sample of information on the indexes