

THE FOLLOWING MINUTES ARE SUBJECT TO APPROVAL BY
THE BOARD OF SELECTMEN

The Board of Selectmen held a regular meeting Wednesday, January 25, 2023. The meeting was held in the Council Chambers at the Newtown Municipal Center. First Selectman Rosenthal called the meeting to order at 7:30 p.m. and opened the meeting with salute to the flag.

PRESENT: First Selectman Daniel C. Rosenthal, Selectman Maureen Crick.Owen and Selectman Ed Schierloh.

ALSO PRESENT: Finance Director Robert Tait, Library Director Douglas Lord, C.H. Booth Library Board of Trustee Gregory Branecky, Betsy Litt, Amy Dent, Edmond Town Hall Board of Managers Jennifer Guman, Betsy Paynter and 10+ members of the public.

VOTER COMMENTS: **Betsy Litt**, 86 Great Hill Road spoke in support of the library. **Melinda Conlan**, 53 Taunton Hill Rd. spoke in support of the library; it is important to childhood development and the programs are important in the formative years, 0 through 8 years old, when children grow the most cognitively, emotionally and socially. **Peggy Jepsen**, 16 Main St., is a member of the garden club and spoke in support of the library; the library is very generous to the garden club. **Jessica & Lana Podrazk**, 30 John Beach Rd., spoke as someone who has working experience with programs for kids and as a fan of the library. There are children at many levels at the library programs and the staff makes the entire room feel comfortable. The staff is top notch; investing in the library is investing in the future of the children. **Judge William Lavery**, 3 Franklin Court spoke in support of the library saying the library is the best thing in Newtown and serves the youngest and the oldest; he asked that money be re-instated to the library.

ACCEPTANCE OF THE MINUTES: Selectman Crick Owen moved to accept the regular meeting minutes of January 23, 2023. Selectman Schierloh seconded. All in favor.

COMMUNICATIONS: The Newtown Bee article mentioned Board of Selectmen discussion on the fund balance of the C.H. Booth Library. The Edmond Town Hall trust was the topic of discussion, not the library. Two letters were received in support of the library budget.

FINANCE DIRECTORS REPORT: none.

OLD BUSINESS

Discussion and possible action:

1. First Selectman FY 2023-2024 Budget

C.H Booth Library: Doug Lord and Gregory Branecky were present to discuss the Library budget (att.). Mr. Lord presented a power point (att.). Bob Tait confirmed there was no use of fund balance in the proposed budget. First Selectman Rosenthal noted financial statements show \$200,000 for operations reserve and questioned the use. Mr. Branecky stated the library took a loss of \$200,000 last year on expenditure; overspending the budget. First Selectman Rosenthal questioned if the budget was amended by the board for the expenditures, asking how it is managed from an accounting standpoint. Mr. Tait explained the budget process, if expenditures exceed budget, an increase in the budget about would have to be approved by the library board. Selectman Crick Owen asked why things aren't pushed out a year if the budget is being overspent. She also asked for actuals, as are presented by all departments, from July 1, 2022 thru December 31, 2022, undesignated, the designated and the operations. Mr. Tait said the library has flexibility in capital expenditures; there is a 2018-2019 CIP bond issue with \$240,000 left, \$160,00 for long range planning and development, phase two, including staff security, meeting room and flexible space. Partial replacement of furniture and upgrade in bathrooms is also included, if not done yet. Mr. Lord thanked the Board of Selectmen for their time and their support on the HVAC project.

Rec'd. for Record 1/27 2023
Town Clerk of Newtown 9:41 a
Debbie Aurelia Halstead

Edmond Town Hall Board of Managers: Jen Guman, Edmond Town Hall Board of Managers Chair and Betsy Paynter, Vice Chair and Lauren DiMartino, Finance Manager were present to discuss the budget (att.) and share a power point presentation (att.) showing an overview of activities and concert series, challenges, improvements, etc. The staff wears many hats. First Selectman Rosenthal said the progress is impressive. The Board of Selectmen thanked them for their presentation.

Capital Non Recurring: (att.) The new voicemail system (\$60,000) will replace an annual lease of \$55,000. The First Selectman's certified pre-owned vehicle will be recycled to the Deputy Fire Marshal. Highway items include frame rail replacement. Lighting replacement at the Municipal Center will configure lighting and switches together.

Contingency: Selectman Crick Owen thinks contingency should be kept as is and not decreased.

Fire: The Town does not traditionally help fire departments with infrastructure. There is a rotating grant, each department receives every five years, with no strings attached. The grant can be used as they see fit. There is \$50,000 for training (in APR funding).

Selectman Crick Owen is confused by the library budget, not knowing how it can operate at a loss, \$200,000 last year and \$150,000 this year. Actuals were again requested, as well as what was the reason for the loss. Mr. Tait will reword the contribution to outside agencies on the library budget for better clarification.

Registrars: Selectman Schierloh asked what the \$29,000 in other expenditures is used for.

The 2023-2024 First Selectman Budget can be viewed at: <https://www.newtown-ct.gov/finance-department/files/first-selectman-proposed-2023-24-annual-budget>

NEW BUSINESS

Discussion and possible action:

1. **Appointments/Reappointments/Vacancies/Openings:** none.
2. **Driveway Bond Release/Extension:** none.
3. **Tax Refunds:** The question from the last meeting relative to the tax refund was clarified. Selectman Crick Owen moved the Tax Refunds #13, 2022/23 in the amount of \$62,214.68. Selectman Schierloh seconded. All in favor.

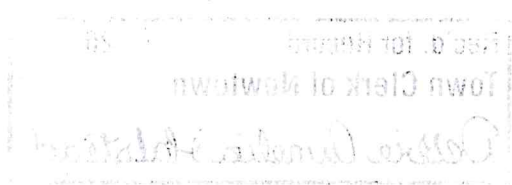
VOTER COMMENTS: none.

ANNOUNCEMENTS: none.

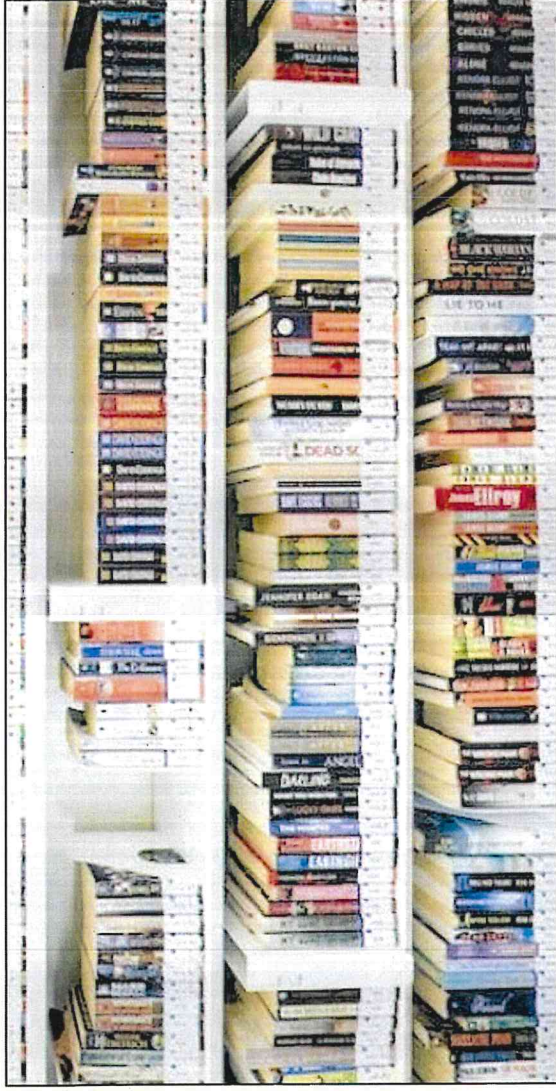
ADJOURNMENT: Having no further business the regular Board of Selectmen meeting was adjourned at 9:25 p.m.

Att.: Library Power Point and Budget pg. 205-211; ETH Budget pg. 220-223 and Power Point; Capital non-recurring, pg. 219

Respectfully submitted,
Susan Marcinek

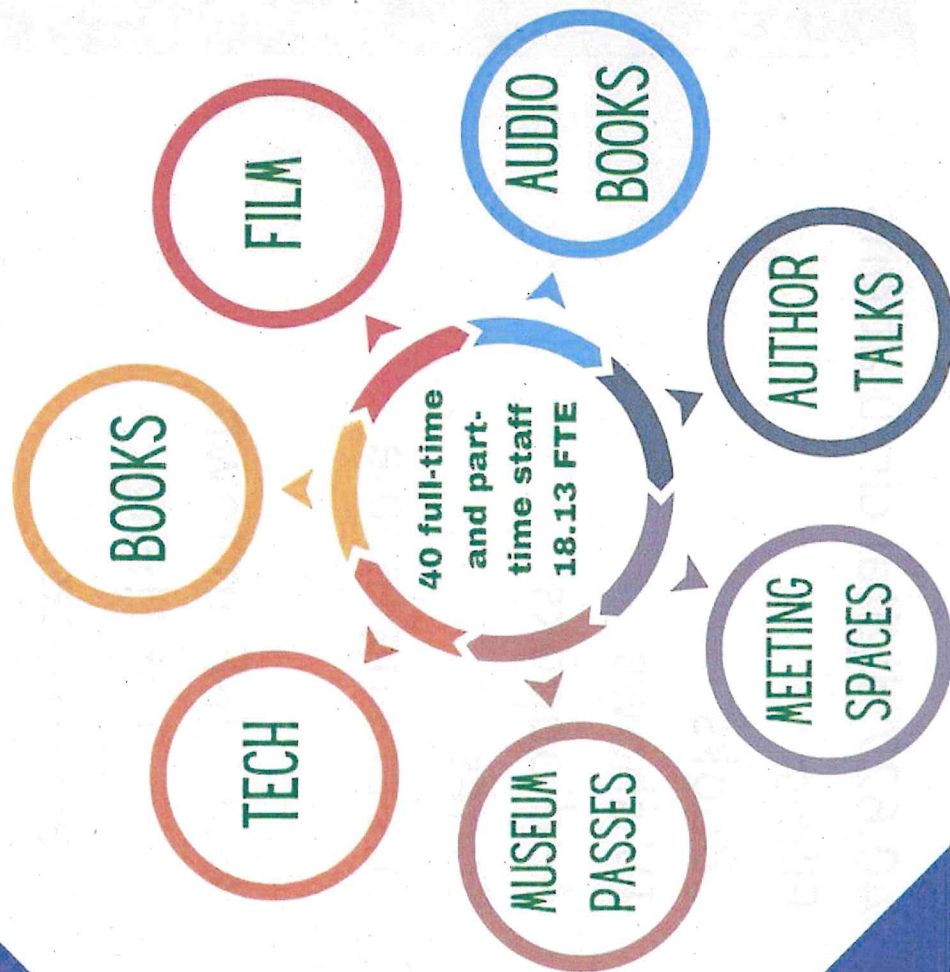






Fiction
Nonfiction
Children's
Teens
Reference books
Art books
Business books
Bestsellers
Non-sellers
Hardcover
Paperback

WHAT IS C.H.B.?



By the numbers:
98,702 print books!

Number of films:
5,279

Number of audiobooks:
3,583

Author talks thru the Library
Speakers Consortium!

4 meeting spaces and quiet study
spaces.

Passes for local attractions and
museums.

We have the best WiFi in town!

40,627 digital circulations

Films

eBooks

TV shows

Audiobooks

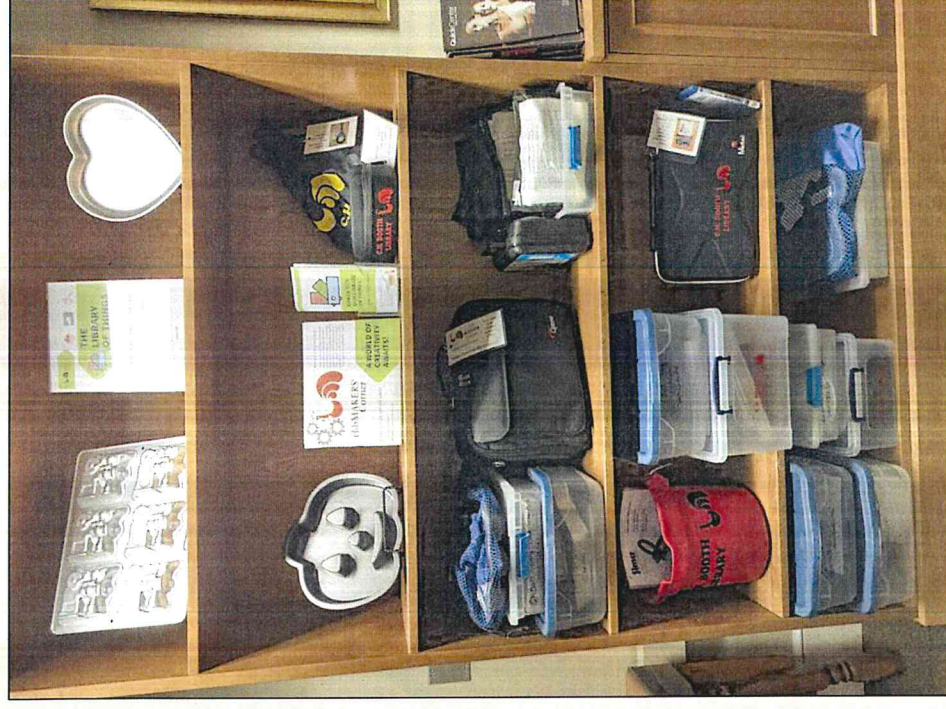
Songs

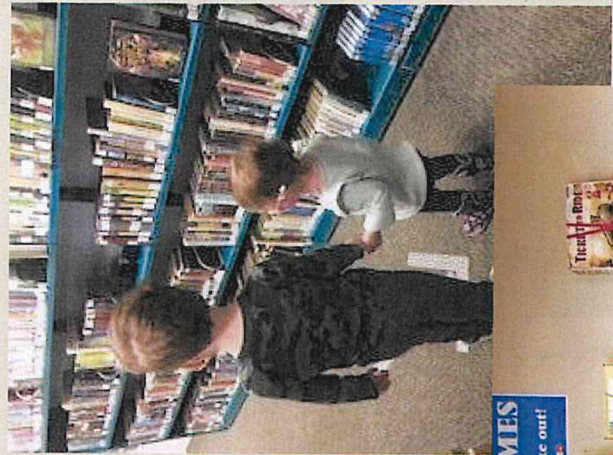
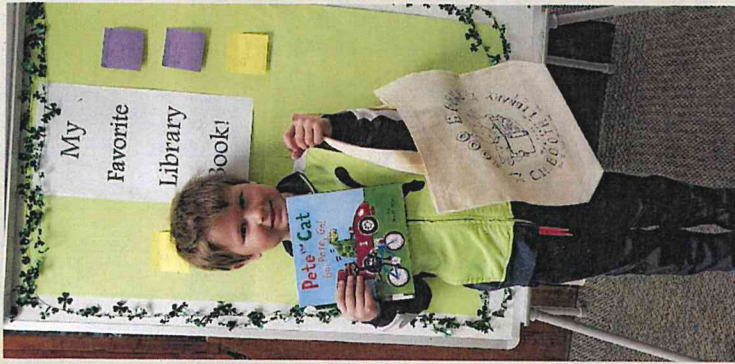
Streaming media

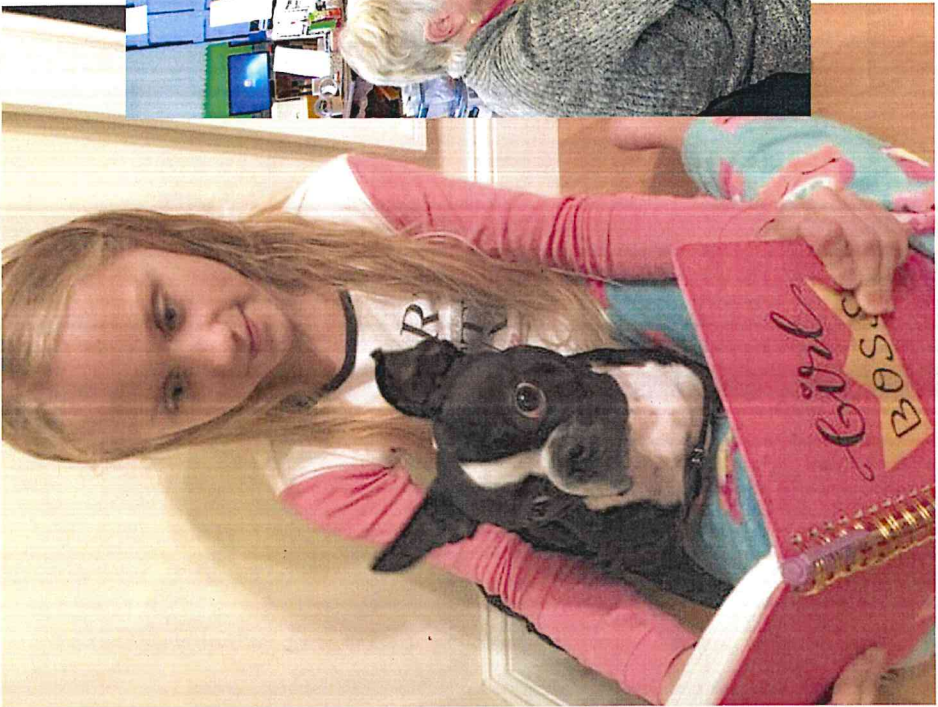
Best Wi-Fi in town

Library of Things

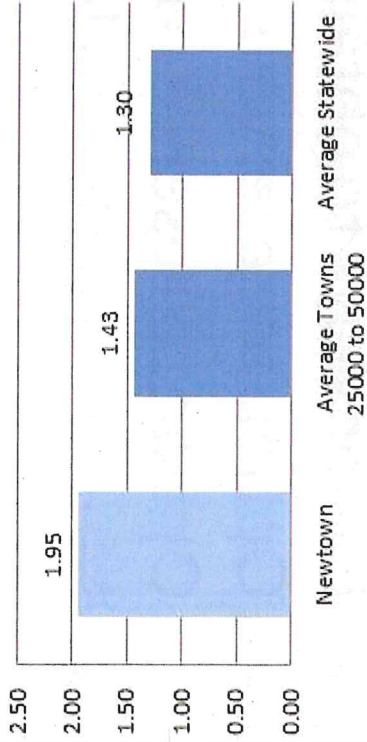
Makerspace



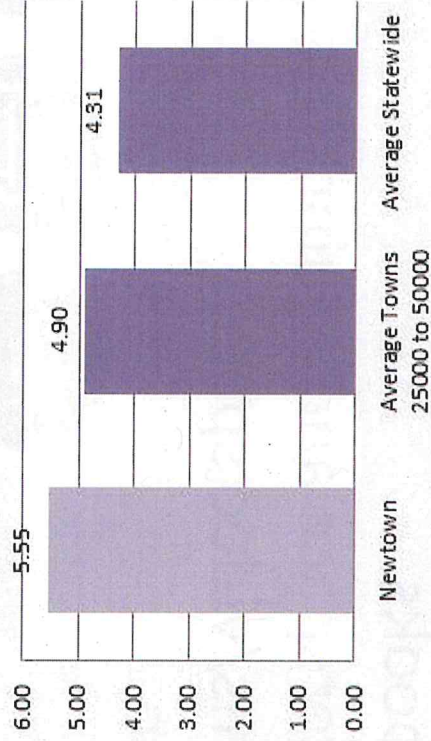




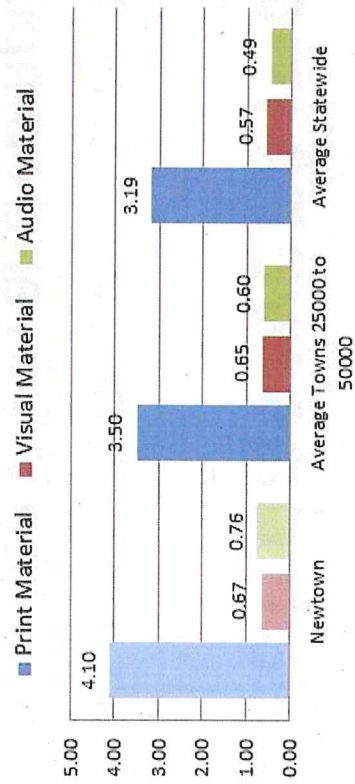
Library Visits Per Capita, FY2021



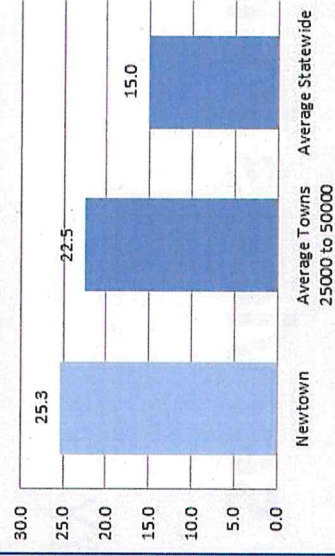
Circulation Per Capita, FY2021



Circulation Per Capita, FY2021



How Busy is the Library? Visits Per Service Hour, FY2021



Patrons want more services in more ways

- Assistance with technology
- Free **Wi-Fi** and computers
- Option to print at library **printers**
- Easier ways to obtain **books**
- Option to reserve **makerspace** and **equipment**
- Option to reserve rooms/**video** spaces
- **Museum** passes on loan



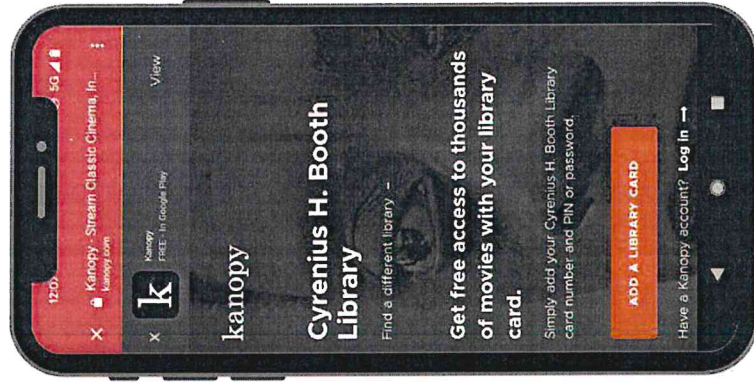
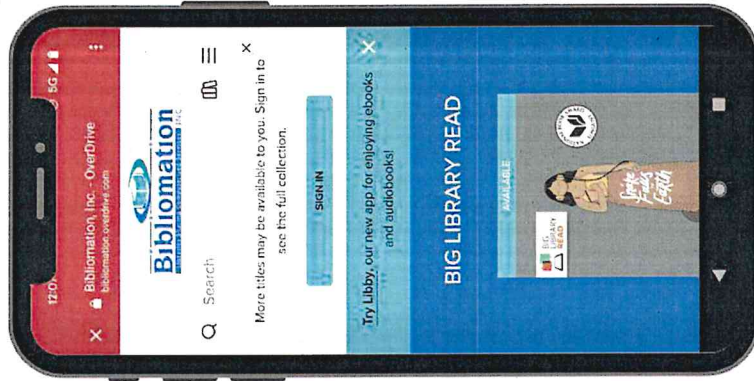
A Personalized Library Experience

Did you know?

- Library usage increased during the pandemic
- In 2021 **32%** of adults said they had used or visited the library at least once a month, compared with **27%** from 2020
- Library users want personalized services like those offered by online platforms.
 - **59%** want the library to provide personalized lists of books to read.
 - **66%** want the library to send personalized lists of resources, events, and services

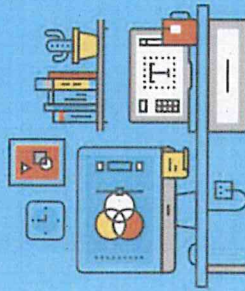


Patron User Experiences



Hoopla, Kanopy, OverDrive, and so much more!

Using the Library from home



How do you want to spend your time?

Reading Books

- Hoopla
- Libby/OverDrive
- RBDigital
- RomanceBookCloud

Listening to books

- Hoopla
- Libby/OverDrive
- AudioBookCloud
- RBDigital

Research

- Ancestry
- A to Z
- Reference USA
- Value Line
- LearningExpress Library

Stuff for Teens

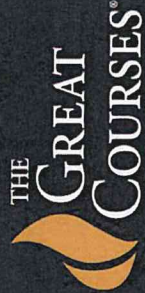
- TeenBookCloud
- Hoopla (music, tool)
- Libby/OverDrive
- ABDO Secondary Bookshelf

Stuff for Kids

- TumbleBooks
- TumbleMath
- ABDO Zoom
- ABDO Elementary Bookshelf
- Kanopy Kids video content

Viewing movies/tv

- Kanopy
- Hoopla (music, tool)



YOUR PRIVACY IS IMPORTANT!

What does this mean?

- We will never divulge the details of your account to others.
- If you want others to pick up your holds, please give them your card, or let us know they have your permission so we can note it on your account.
- If you don't have your library card, you will be asked to show an ID.



C.H.
BOOTH
LIBRARY



Check out with a chat!
Our Circulation staff can help you find the book you
didn't even know you were looking for!



Library usage is up during the pandemic

Usage is up from
21% in 2019 to
27% in 2020 to
32% in 2021



Return on Investment Calculator:

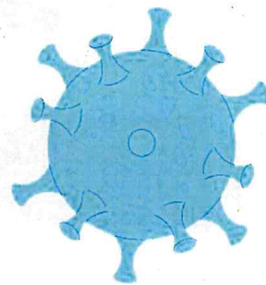
Service Comparison	Where to Find the Data	Enter Data	Service Value to Your Community	What it Means	How Value Was Calculated
Per Person Contribution to the Library	Enter Receipts Per Capita from Annual Report	\$50.18		This is what the average person pays toward the library.	Total receipts divided by the population served.
Book Purchases - Adult	Enter Adult Book Circulation from Annual Report	61,486	\$1,229,720.00	This is what the community would have paid if they had to buy books rather than borrow them.	Adult books circulated multiplied by \$20 (price in between a hard and softcover book.)
Book Purchases - Children	Enter Children's Book Circulation from Annual Report	76,987	\$1,539,740.00	This is what the community would have paid if they had to buy children's books rather than borrow them.	Children's books circulated multiplied by \$20 (price in between a hard and softcover book.)
Classes/Programs	Enter Total Program Attendance from Annual Report	11,202	\$100,818.00	This is what the community would have paid for entertainment at the movies or a class at the local college.	Program attendance multiplied by \$9, based on the cost of a movie ticket.
Computer & Internet Access	Enter Users of Electronic Resources Annually from Annual Report	54,824	\$657,888.00	This is what the community would have paid to use the Internet at a cybercafe.	Internet uses multiplied by \$12, based on the cost of computer use per hour at Kinko's Copy Center.
DVD Rentals	*Enter Last Year's DVD circulation from web management reports.	12,989	\$246,791.00	This is what the community would have paid to purchase a DVD	DVD's circulated multiplied by \$19, the cost for purchasing a newly released DVD
eBook	Enter last year's ebook downloads	14,821	\$133,389.00	This is what the community would have paid to download and purchase eBooks	ebook's circulated multiplied by \$9
Downloadable Audio Book	Enter last year's downloadable audio book circulation	17,426	\$156,834.00	This is what the community would have paid to download an audio books.	Downloadable audiobook circ multiplied by \$9, the average cost for a downloadable book
Information Requests (Reference Questions)	Enter Annual Reference Transactions from Annual Report	6,604	\$16,510.00	This is what the community would have paid for information requests through Google Answers.	Reference Questions asked multiplied by \$2.50 per question, the minimum charge per question on Google Answers.

DRIVERS PUSHING CHB FOR CHANGE

Library Services

Demand for Personalization

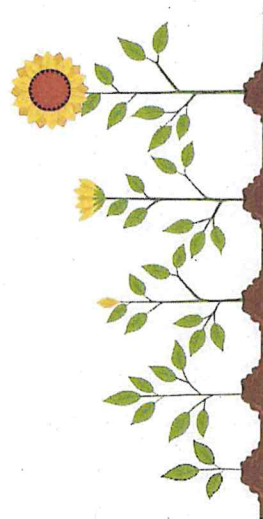
COVID



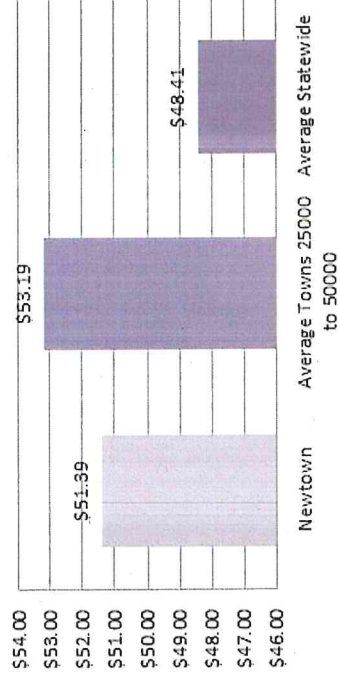
**Multigenerational Patron
Base**



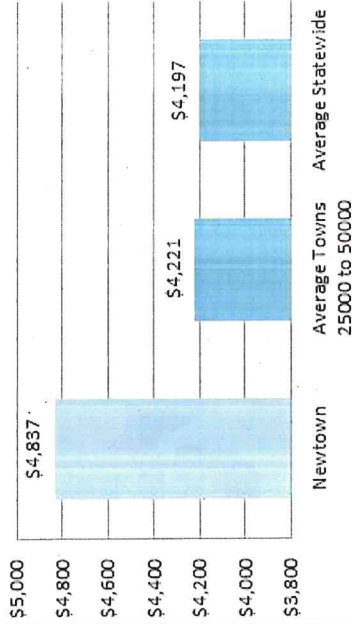
**Expansion of
collection and resources**



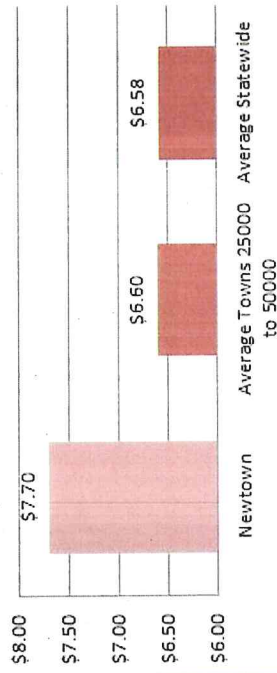
Library's Municipal Appropriation Per Capita, FY2021



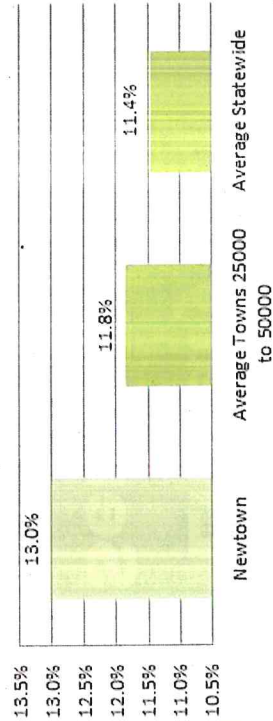
Total Municipal Revenues Per Capita Includes all reported municipal revenue



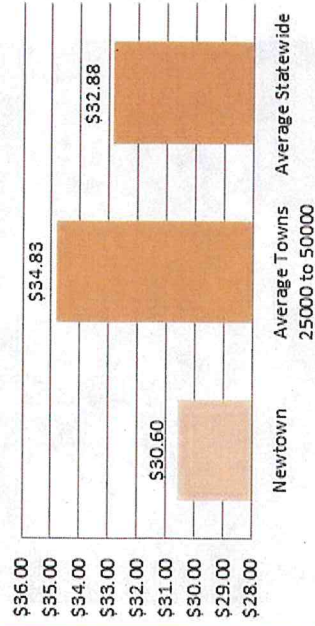
Non-Gov't Income Per Capita, FY2021 (Excludes Town, State, Federal Income)



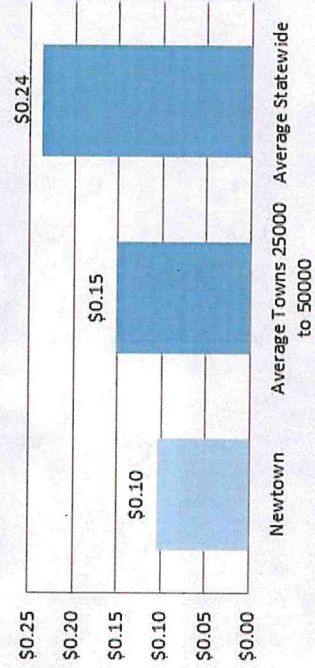
Non-Gov't Income as a % of All Operating Income, FY2021 (Excludes Town, State, Federal Income)



Wages/Salaries Expenditure Per Capita, FY2021

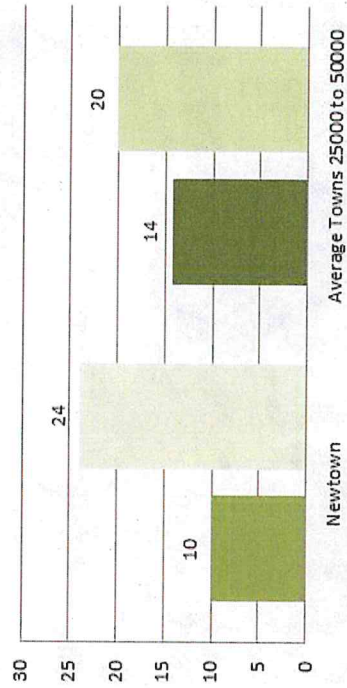


Childrens Program Expenditures Per Capita, FY2021

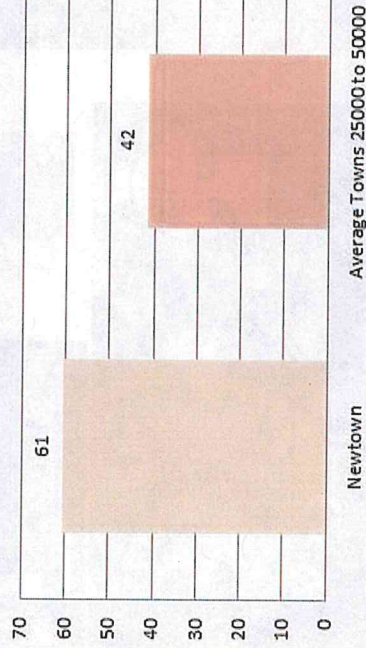


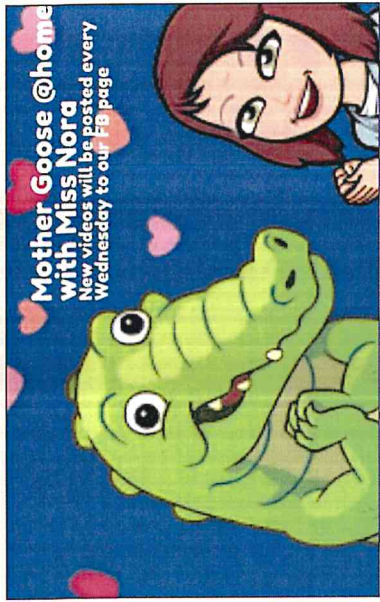
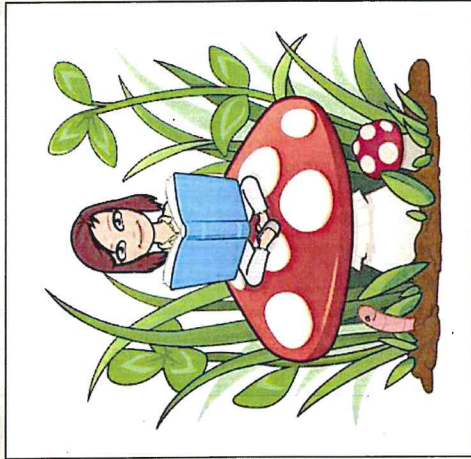
Number of Library Employees, FY2021

■ Full-Time ■ Part-Time



Hours Open in a Typical Week, FY2021





THIS PAGE LEFT BLANK

DEPARTMENT: LIBRARY

MISSION/DESCRIPTION

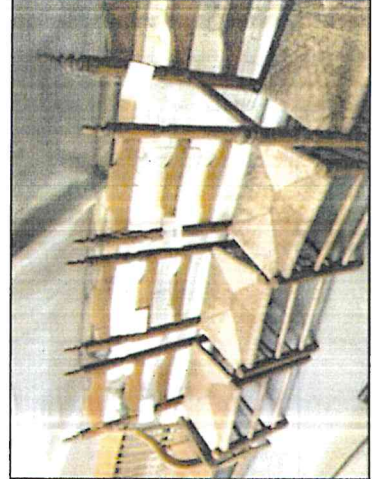
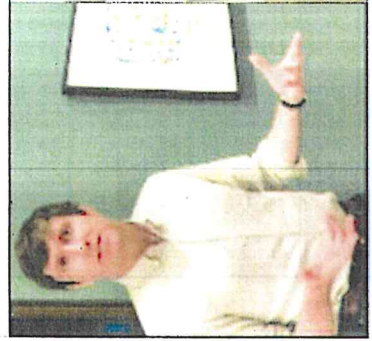
The Cyrenius H. Booth Library's mission is to promote the joy of lifelong learning, stimulate curiosity, support the exchange of ideas, and provide a welcoming gathering place for our community. The library accomplishes this with free educational programs and materials resources.
Web site: <http://chboothlibrary.org/>

Library annual reports: <http://www.chboothlibrary.org/annual-reports/>

BUDGET HIGHLIGHTS

The budget request for the library contribution is \$1,421,469 (excluding town contributions for life insurance and pension) for fiscal year 2023-2024, which is an increase of \$40,000 or 2.81%.

For the first time, the budget reflects expenditures for the **museum**. The library has for many decades preserved some of Newtown's most unique cultural and educational treasures; this line specifies funding specifically for interpretation these exceptional documents and artifacts for the community and the public. The funding will be used for archival supplies, begin a process of space transformation, providing free educational programs, and research opportunities for scholars and students. Exhibits will strive to conform to state learning standards and are designed to nurture a love of learning in young children.



Exhibits



DEPARTMENT: LIBRARY**LIBRARY BUDGET**

LIBRARY	2020 - 2021 ACTUALS	2021 - 2022 ACTUALS	2023 - 2024 BUDGET						CHANGE		
			2022 - 2023		1st SELECTMAN PROPOSED	BOS		BOF RECOMMENDED	LC ADOPTED	\$	%
			ADOPTED	AMENDED		12/31 ACTUAL	PROPOSED				
GROUP INSURANCE	2,000	1,889	2,000	2,000	1,112	2,000					0.00%
RETIREMENT CONTRIBUTIONS	26,557	25,124	24,152	24,152	16,419	23,762				(390)	-1.61%
CONTRIBUTIONS TO OUTSIDE AGENCIES	1,395,351	1,381,000	1,381,469	1,381,469	874,866	1,421,469				40,000	2.90%
	1,423,908	1,408,013	1,407,621	1,407,621	892,397	1,447,231				39,610	2.81%

ACCOUNT DETAIL

Group Insurance; Retirement Contributions: Group Insurance – This amount includes life insurance and long term disability. **Retirement Contributions** – this amount reflects a portion of the annual required contribution (ARC) that is needed to properly fund the pension plan. The ARC is expressed as a percent of payroll. See the Pension Fund section starting on page 293 for a description of the pension plans and a breakdown of the ARC (by department).

Contributions to Outside Agencies - Library Contribution: The Town of Newtown funds the library's operating and capital budget before the application of grants, fees, fund raising and investment income. The Library has requested a Town contribution of \$1,449,376 which is \$67,907 more than the prior year request or a 4.92% increase. The following is the library's internal budget for 2023-2024 (next page):



DEPARTMENT: LIBRARY**BUDGET OVERVIEW**

The Cyrenius H. Booth Library's budget goals for FY23-24 are to respond to the needs expressed by the community with free educational programs and supporting materials, emerging technologies and supports that patrons need to thrive, efforts through programs to stimulate the growth of Newtown's small businesses, improving building safety, and preserving and protecting objects related to Newtown's heritage and culture. Another important goal for the 23-24 year is to continue the program of raising the level of civil discourse in Newtown through grassroots efforts. The library's 2023-2026 long-range plan charges the library to: Promote the joy of lifelong learning, stimulate curiosity, support the exchange of ideas, and provide a welcoming gathering place.

INCOME/EXPENSE HIGHLIGHTS**Total Income**

- \$97K increase in total revenue (6.1%)
- Capacity for fundraising reflects the community's strong support of the library which can help close the funding gap
- Reduced operational revenues due to automatic renewals and elimination of fines; less this is .15% of income

Expense:

- 70% of total budget is salary and related costs; 2.5% raises and 6% benefits are offset by fewer staff hours
- 95% of occupancy increase goes to maintenance of facility
- Prior decreases in facility/occupancy & maintenance costs have been ineffective; this is an aging facility with significant needs
- Friends of the C.H. Booth Library: Income and expenses from the independent Friends of the C.H. Booth Library, which support library materials and programming, net to zero are not included in the above and are detailed in the library's Financial Statement.

DEPARTMENT: LIBRARY

	Actual 21/22	Budget 22/23	Budget 23/24	Budget Comparison \$ Difference	% Change
INCOME					
GRANTS					
Town of Newtown	\$1,381,000	\$1,381,469	\$1,449,376	\$67,907	4.92%
Other Grants	\$24,924	\$15,000	\$15,000	\$0	0.00%
State of Connecticut	\$23,557	\$0	\$0	\$0	0.00%
Total Grants	\$1,429,481	\$1,396,469	\$1,464,376	\$67,907	4.86%
OPERATIONS					
Fines & Misc. Sales	\$4,224	\$5,000	\$2,500	(\$2,500)	(50.00%)
Photocopy Revenue	\$3,187	\$5,000	\$5,000	\$0	0.00%
Other Operating	\$1,299	\$1,500	\$1,500	\$0	0.00%
Total Operations	\$8,710	\$11,500	\$9,000	(\$2,500)	(21.74%)
FUND RAISING					
Annual Fund Drive	\$70,058	\$50,000	\$61,000	\$11,000	22.00%
Turkey Trot Road Race	\$63,565	\$40,000	\$42,500	\$2,500	6.25%
Bequests/gifts	\$20,704	\$25,000	\$36,000	\$11,000	44.00%
Fund Raising Other	\$2,735	\$15,000	\$17,500	\$2,500	16.67%
Total Fund Raising	\$157,062	\$130,000	\$157,000	\$27,000	20.77%
INVESTMENT INCOME					
Knotts Estate	\$15,650	\$15,000	\$15,000	\$0	0.00%
Income from interest					
Hawley Trust	\$43,402	\$45,000	\$37,600	\$12,500	(16.44%)
Restricted Funds	\$66	\$450	\$450	\$0	0.00%
Total Investment Income	\$59,118	\$60,450	\$60,450	\$0	0.00%
INCOME SUBTOTAL	\$1,654,371	\$1,598,419	\$1,695,926	\$97,507	6.10%

DEPARTMENT: LIBRARY

EXPENSES	Actual 21/22	Budget 22/23	Budget 23/24	Budget Comparison \$ Difference	% Change
PERSONNEL					
Salaries	\$874,100	\$933,938	\$907,287	(\$26,651)	(2.85%)
Benefits	\$225,777	\$194,294	\$205,952	\$11,658	6.00%
Social Security	\$66,208	\$71,446	\$69,410	(\$2,036)	(2.85%)
Total Personnel	\$1,166,085	\$1,199,679	\$1,182,649	(\$17,030)	(1.42%)
LIBRARY OPERATIONS					
Museum	\$0	\$0	\$5,000	\$5,000	100%
Maintenance	\$366	\$3,000	\$3,150	\$150	5.00%
Equipment	\$2,723	\$6,500	\$6,887	\$387	5.95%
Contractual Services	\$69,058	\$52,500	\$54,250	\$1,750	3.33%
Digital Content	\$27,494	\$26,500	\$25,500	(\$1,000)	(3.77%)
Bibliomation	\$46,734	\$47,902	\$48,241	\$339	0.71%
Total Books	\$64,720	\$55,000	\$48,822	(\$6,178)	(11.23%)
Total Databases	\$11,872	\$16,000	\$16,000	\$0	0.00%
Memberships	\$2,920	\$2,700	\$2,700	\$0	0.00%
Other Grants	\$24,515	\$15,000	\$15,000	\$0	0.00%
Periodicals	\$5,003	\$5,000	\$5,000	\$0	0.00%
Total Programs	\$19,557	\$19,500	\$20,000	\$500	2.56%
Professional Development	\$4,269	\$3,000	\$3,000	\$0	0.00%
Technology (including CEN costs)	\$34,208	\$25,500	\$26,775	\$1,275	5.00%
Total Library Operations	\$313,394	\$278,552	\$280,775	\$2,223	0.80%

DEPARTMENT: LIBRARY

EXPENSES (cont'd)

	Actual 21/22	Budget 22/23	Budget 23/24	Budget Comparison \$ Difference	% Change
OCCUPANCY					
Supplies	\$9,008	\$6,000	\$6,180	\$180	3.00%
Contractual Services	\$30,345	\$26,358	\$27,149	\$791	3.00%
Electricity	\$50,068	\$44,000	\$45,320	\$1,320	3.00%
Heat	\$19,292	\$14,000	\$14,420	\$420	3.00%
Maintenance	\$57,529	\$29,500	\$80,385	\$50,885	172.5%
Telephone	\$3,746	\$2,000	\$2,060	\$60	3.00%
Water	\$2,112	\$4,000	\$4,120	\$120	3.00%
Equipment	\$4,852	\$2,300	\$2,369	\$69	3.00%
Total Occupancy	\$176,683	\$128,158	\$182,003	\$53,845	42.01%
ADMINISTRATION					
Annual Fund Drive	\$8,615	\$6,500	\$6,500	\$0	0.00%
Turkey Trot Road Race	\$15,393	\$15,000	\$15,000	\$0	0.00%
Fund Raising Other	\$1,500	\$2,000	\$2,000	\$0	0.00%
Postage/petty cash	\$1,207	\$2,000	\$2,000	\$0	0.00%
Professional Services	\$45,316	\$15,000	\$15,000	\$0	0.00%
Supplies	\$8,642	\$9,000	\$9,000	\$0	0.00%
Working contingency	\$1,325	\$1,000	\$1,000	\$0	0.00%
Total Administration	\$81,998	\$50,500	\$50,500	\$0	0.00%
EXPENSE TOTAL	\$1,738,160	\$1,656,889	\$1,695,926	\$39,038	2.36%

C.H. BOOTH LIBRARY MEASURES & INDICATORS

2023-2024

Measure/Indicator

	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>
# of Items Circulated	206,373	209,216	163,937	150,784	178,730
# of Patron Visits Per Day	399	367	356	184	222
# Registered Borrowers	11,466	10,968	10,015	9,692	10,787
# of eBooks & eAudiobooks Circulated	20,135	29,385	39,236	44,568	40,627
# of Database & Electronic Resource usage	50,399	53,568	48,695	32,555	13,991
Average Daily Wireless Bandwidth Usage \$	16.1GB	17.7GB	17.7GB	17.4GB	18.3GB
# of Reference Transactions	21,000 (est)	13,416	12,530	6,227	6,604
# of Programs	711	919	642	467	595
Program Attendance	15,012	18,303	11,890	12,467	11,202
Average attendance per program	21	20	19	27	19
Value of Library Services/Return on Investment*	\$4,281,729	\$4,695,230	\$2,944,007	\$3,254,779	\$4,386,669

* Calculated with American Library Assoc Value Calculator

§ Technology's evolution allows for less resource usage for online sessions; uses less bandwidth

DEPARTMENT: TOWN HALL BOARD OF MANAGERS**MISSION/DESCRIPTION**

Edmond Town Hall's mission is to enrich the community by providing a place for generations of residents and neighbors to make memories by gathering to celebrate and enjoy arts, social, civic, sports, entertainment and milestone events and activities. The building is owned by the Town and overseen by a bi-partisan elected Board of Managers. A full-time manager supervises the building's operation and staff.

Edmond Town Hall is a multi-functional facility that includes: a 500-seat proscenium theater for live performances and movies, the Alexandria banquet hall for weddings, parties and recitals; a gymnasium for sports, parties and craft shows; and several smaller meeting rooms as well as tenant rental spaces. For arrangements, call the manager's office at (203) 270-4285.

The Board of Managers is composed of six members serving six-year terms. At each regular Town Election, two members are elected, both of whom may not be members of the same political party. According to Town Charter, the Board "shall have the exclusive care and maintenance of Edmond Town Hall and all grounds and buildings appurtenant thereto, together with all powers and duties prescribed for said Board by Special Act No. 98 of the 1931 session by which it was created, as amended by Special Act No. 517 of the 1953 session".

Web site: www.edmondtownhall.org

**BUDGET HIGHLIGHTS**

The budget for THBOM has been increased by \$12,803 or 6.50%.

The Town continues to support the THBOM for major capital items thru the CIP process (Capital Improvement Plan).

TOWN HALL BOARD OF MANAGERS DETAIL BUDGET:

EDMOND TOWN HALL				PROPOSED BUDGET 2023-2024				BOARD APPROVED 01/10/23	
				2020-2021	2021-2022	2022-2023	2023-2024		
1	2	3	ACCOUNT TITLE	Actual	Actual	Actual 7/1-9/30/22	Approved Budget	Approved Budget	Proposed Budget
5			BUILDING REVENUE						
6			RENT FEE - ALEX	11,560	49,629	41,624	35,000	35,000	48,000
7			RENT FEE - GYM	20,302	27,601	35,543	25,657	25,657	33,000
8			RENT FEE - THEATRE	30,940	116,493	31,292	45,000	45,000	55,000
9			RENT FEE - ROOM	9,105	11,169	6,204	9,054	9,054	6,200
10			RENT FEE - MISC	653	654	220	735	735	300
11			LEASE - 100						
12			LEASE - 101 CVH	13,600	13,301	13,400	13,645	13,645	16,704
13			LEASE - 102 BOR	4,000	4,000	3,000	4,000	4,000	6,000
14			LEASE - 103 JEN	632	4,324		4,000	4,000	5,670
15			LEASE - 200 LAT	13,300	16,872	14,025	15,330	15,330	16,800
16			LEASE - 201/202 ROK	4,532	6,297	5,000	915	9,000	13,090
17			LEASE - 203 RVD				542		5,250
18			LEASE 103A SAB		5,793		929	5,400	6,930
19			DONATIONS	250	3,170	1,857	500	500	3,000
20			ADVERT FEES						
21			SPEC EVENTS	3,000	125,711	31,825	140,000	140,000	150,000
22			OTHER (C/P AUDIO)	839					
23			GRANTS		327,316		58,700		15,000
24			BANK INTEREST	145	242	70	150	150	37,600
25			HANLEY TRUST INTEREST	45,937	37,720	47,000	45,937	45,937	350
26			CC PROCESSING FEE	443					
27			Total Building Revenue	168,175	753,380	221,416	349,063	349,063	482,894
28			THEATER REVENUE						
29			TICKET SALES	32,110	66,447	33,370	40,000	40,000	65,000
30			CONCESSIONS	15,965	50,977	37,000	36,000	36,000	55,000
31			GIFT CERT			259			
32			ADVERT SALES	1,100	3,300	7,126	7,500	7,500	5,000
33			OTHER						
34			Total Theater Revenue	49,185	120,724	78,257	83,500	83,500	125,000
35					505,657				
36			TOTAL EARNED REVENUE BUILDING & THEATER	217,358	874,104	299,673	432,563	432,563	587,894
37			BUILDING EXPENSES						
38			SALARIES - REGULAR	183,702	234,359	126,675	155,792	155,792	314,315
39			EMPLOYEE APPRECIATION						5,241
40			SOCIAL SEC CONTRI	14,301	17,786	16,000	10,903	10,903	35,145
41			PROF SVC: SPECIAL EVENTS & BAR	(2,375)	76,677	24,000	110,000	110,000	110,000
42			PROF SVS - LEGAL	280	240	1,000	500	500	500
43			WATER/SEWERAGE	2,113	3,410	2,350	2,079	2,079	3,400
44			REPAIR & MAINTENANCE SERV	36,591	33,923	25,000	28,000	28,000	35,000
45			CONTRACTUAL SERVICES	26,531	42,175	27,672	35,000	35,000	35,000
46			POSTAGE	35	6	190	110	110	50
47			ADVERTISING/MARKETING	3,905	6,361	3,600	4,796	4,796	19,000
48			DUES: TRAVEL & EDUCATION	1,572	1,013	1,050	1,900	1,900	1,900
49			MEETING CLERK	1,500	1,375	1,500	1,500	1,500	1,500
50			OFFICE SUPPLIES	3,832	6,827	2,785	2,500	2,500	2,500
51			GENERAL MAINTENANCE SUPPL	10,833	20,833	14,503	9,595	9,595	19,000
52			GROUND MAINTENANCE SUPPL	2,775		4,600	2,500	2,500	2,500
53			TELEPHONE/INTERNET/CABLE	5,848	5,657	47,667	5,444	5,444	9,400
54			ENERGY - NATURAL GAS	22,026	26,271	35,036	21,571	21,571	36,000
55			ENERGY - ELECTRICITY	40,556	45,392	3,000	13,457	13,457	36,012
									12,450

TOWN HALL BOARD OF MANAGERS DETAIL BUDGET (continued):

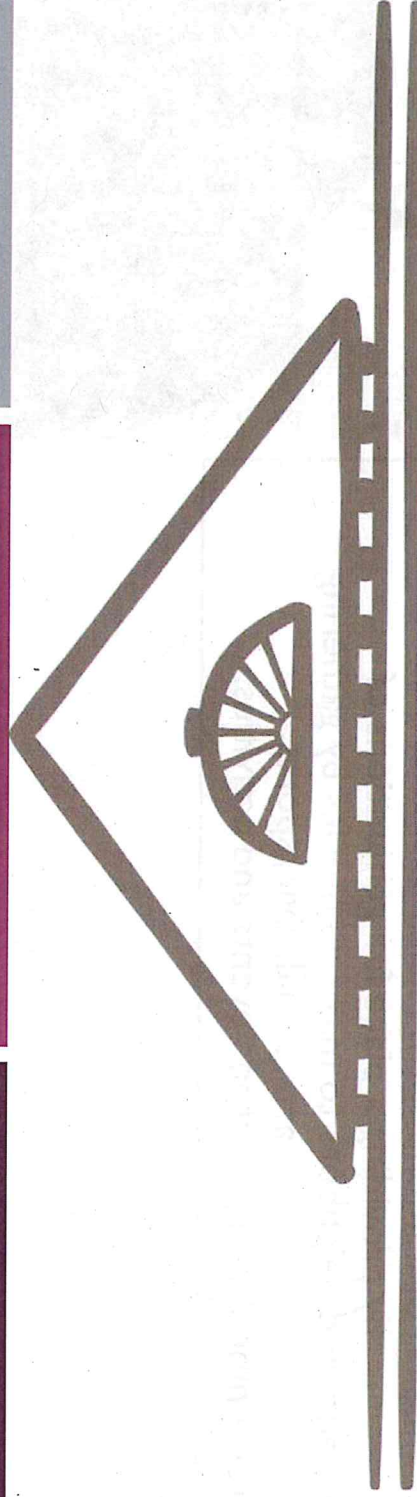
1	ACCOUNT TITLE	2020-2021 Actual	2021-2022 Actual	2021-2022 Approved Budget	2022-2023 Actual 7/1- 9/30/22	2022-2023 Approved Budget	2023-2024 Proposed Budget
56	CAPITAL OUTLAY	9,027	5,755	6,124	120	15,000	5,000
57	OTHER EXPENDITURES		7,757		10	1,000	1,000
58	CC EXPENSE	1,002			593	1,255	1,300
59	GRANT EXPENSES (reimbursed by grant monies)				3,797		
60	Total Building Expenses	365,251	536,295	410,600	139,975	560,655	685,351
61							
62	THEATER EXPENSES		52,702	19,511	9,453	16,450	27,500
63	SALARIES - REGULAR	49,199					
64	SOCIAL SEC CONTR	4,001	2,379	2,010	700	1,216	3,000
65	FIRM RENTAL	13,459	26,979	9,971	11,114	16,000	20,000
66	CONTRACTUAL SERVICES	13,651	7,750	5,000	452	6,000	5,000
67	ADVERTISING/MARKETING	2,656	12,122	10,500	2,552	15,000	11,000
68	GENERAL SUPPLIES	739	961			1,000	1,000
69	CONCESSIONS	7,735	20,947	15,611	6,501	11,600	21,000
70	OTHER EXPENDITURES	1,042			16	1,000	1,000
71	Total Theater Expenses	101,512	105,490	71,855	30,407	50,966	111,500
72							
73	TOTAL EXPENSES	470,765	541,786	480,255	170,462	657,651	777,851
74			115,613				
75	NET OPERATING INCOME	(253,402)	222,310	(190,501)	29,067	(115,200)	(159,977)
76	HAWLEY TRUST MAINTENANCE DIST.	55,000			55,000	55,000	
77	HO - SPECIAL MAINT DISTRIBUTION	(189,402)	222,310	(190,501)	24,067	(170,200)	(159,977)
78	TOWN CONTRIBUTION	135,000	157,325	159,319	140,000	140,000	150,000
79	NET INCOME (LOSS)	(73,408)	371,647	(51,253)	234,067	(30,200)	(29,977)
80			3,159				
81	9/1/2022						
82	NETTOWN SAVINGS BANK						
83	Checking Account	5300,172					
84	Savings Account	3260,176					
85	Designated Account	295,332					
86	TOTAL NSB ASSETS	5555,985					
87	Current Due To: Town of Newtown *		573,159				
88							
89							
90	SUB TOTAL: ASSETS/LIABILITIES	5555,985	573,159				
91	Estimated Revenue collected FY22-23	5427,549					
92	Estimated Expenses remainder FY22-23		557,351				
93	TOTAL: ASSETS/LIABILITIES (a)	51,191,448	573,100				
94	PAYOFF LIABILITIES (b)	5751,000					
95	Estimated Cash Balance 7/1/22 (c)	5460,499					
96	Planned Projects-paid with cash reserves						
97	Building security cameras (and CEN wiring)						
98	Repair walkway						
99	Total Planned Projects (above budget)		510,000				
100	Estimated Loss Budget 2022/2023		513,500				
101	EST. TOTAL NSB ASSETS 6/30/23	5416,848					
102							

* confirmed 9/1/22 (accts 1000, 1001, 2030 from trial balance)

ACCOUNT DETAIL**DEPARTMENT: RESERVE FOR CAPITAL NONRECURRING**

Reserve Cap & Non Recurring: The requested \$ 600,680 comprises the following:

	Description	
INFORMATION TECHNOLOGY		
New VM system to replace lease (resulting in savings)		
POLICE		60,000
1 new police vehicle		
FIRE		65,500
Personal protective equipment		
Truck mounted traffic flow board		
light tower upgrade		
edraulic ram		
		50,000
		14,800
		9,000
		11,380
	Dept. Total	85,180
Highway		
1 new all season body replacement for a 2008 Volvo 8 ton six wheel dump truck, and replace outer frame rails from truck cab rearward. This frame/body is severely rotted and will extend the life of this truck for another 6 to 8 years		
		85,000
Frame rail replacement 2004 Mack 10 wheel dump truck. This frame is severely rotted, and is in danger of breaking. Rail replacement will extend the life of the truck for 8 to 10 years.		
		60,000
Certified pre-owned Chevy Traverse of Ford Explorer to replace 1st Selectmans car, current 2017 Chevy Traverse to be recycled to the Deputy Fire Marshal		
		40,000
Replace one 11 ft. Wausau snow plow, this plow has been in service many years and has reached its end of service life.		
		15,000
	Dept. Total	200,000
PUBLIC BUILDING MAINTENANCE		
Continued window abatement & refurbishment at the Municipal Center		
		30,000
Sidewalk repair & replacement at the Municipal Center		
		30,000
Municipal Center cupola (3) lead paint removal, prep, prime & paint		
		80,000
Low voltage lighting replacement at Municipal Center		
		55,000
	Dept. Total	165,000
PARKS & RECREATION:		
Graco 5900 line painter - replace 12 year old line painter		
		25,000
BOARD OF EDUCATION:		
BOE building & site maintenance projects		
BOE technology equipment		
	Dept. Total	-
TOTAL DESIGNATED		
		600,680
UNDESIGNATED		
		-



EDMOND TOWN HALL

EDMOND TOWN HALL

2023-2024 BUDGET

BOARD OF MANAGERS

JENNIFER GUMAN, CHAIRPERSON; BETSY PAYNTER, VICE CHAIR; MARGOT HALL;
ARMEL ROMEO KOUSSAI; HERB ROSENTHAL; MARIE SMITH

STAFF

SHEILA TORRES, OPERATIONS MANAGERS;
LAUREN DIMARTINO, FINANCE MANAGER

EDMOND TOWN HALL

Mission Statement

- The mission of Edmond Town Hall is to **enrich the community** by providing a place for generations of residents and neighbors to **make memories** by gathering to **celebrate and enjoy** arts, social, civic, sports, entertainment and milestone events and activities.



2022-2023 CHALLENGES

Unexpected

- Building Repairs
- Network issues
- Rising costs for movie expenses and building expenses
- NewArts was dismantled
- Expected to obtain a permanent liquor license
- A daily renter cut back to 2 days/week due to the pandemic

Marketing

- Limited Funds:
- Have tried several approaches with various vendors and results have been successful but inconsistent
- The marketing universe is multifaceted and there is not one person or firm who can do it everything, especially given our modest budget
- Still need to implement a comprehensive brand and marketing plan

Staff

- Limited staff
- Junior staff is learning the roles and requires more time and on-hands support
- Rely on Friends of Edmond Town Hall to volunteer as ushers, bartenders, and other duties during live events

2022-2023 SUCCESSES

Community Partnerships

- Collaborated with Newtown Cultural Arts Commission Arts Festival for their Friday night show
- Partnership with local restaurants to create a Dining Guide
- Continue to work with the Library on hosting events
- Western CT Alliance for the Arts—valued partner: produced video and attended breakfast

Friends of Edmond Town Hall

- Over the last year we've built the volunteer list to over 40+ volunteers
- FOETH hosted several fundraiser events in the Alexandria Room and also participated in offsite fundraising events
- Were helpful in being able to apply for grants, such as the T-Mobile grant and others that required a 501C3
- Have helped save approximately \$2,500 total in staff costs for live events

Concert Series

- Continues to be a success drawing people not only from other towns but from other states. As a result, patrons use our Dining Guide for local restaurants contributing to Newtown's economic development.
- Continue to lean on the support of local sponsors
- With every concert we become more proficient on putting on shows
- Improved hospitality with use of bar refrigerator

2022-2023 SUCCESSES

Public Relations

- More interest in Edmond Town Hall from residents, audience and arts organizations
- Partly through social media, newsletter and tours, goodwill continues to build
- More artists reaching out to us to appear on our stage

Theater

- Cultural dance recitals are utilizing ETH as a one-stop shop venue using Theater for recital and Gym for post show gathering
- Theater is booked almost every weekend from May – July with dance rehearsals & recitals

ETH Improvements

- Bringing fiber to the building to improve data needs
- Cameras and security through door and hardware replacements/repairs
- Painted Gym walls and trim
- Theater AC temperature improvement
- Roof and stairways repaired
- Vestibule in managers' offices completed and now open for use
- Lobby monitors installed
- Alexandria Room projector installed along with blue ray player/HDMI connection on stage

2022-2023 CREATIVE THINKING

Rentals/Events

- Gym
 - Birthday parties; event gathering space; community emergency shelter
- Theater
 - Birthday Parties: added an afternoon timeslot for parties
 - Movie Experiences
 - Engaging movies that allow for audience participation; i.e Rocky Horror Picture Show
 - Movie Premieres
 - Celebrity Events

Marketing

- One free movie weekend a month through existing sponsor.
Goal is to secure another sponsor in order to provide the community with 2 free movie weekends a month
- Movie Poster Sale

OTHER ETH GOOD NEWS

Good News

- ARPA Funds:
 - Borough supported funds towards upgraded internet
 - Town contributed funds towards new/repared doors/hardware
- Grants:
 - PEGPETIA Grant—Wifi/infrastructure upgrade to a more stable fiber network (CEN)
 - T-Mobile Grant—Enhancements to gym to build a kitchenette area
 - CT Office of the Arts—Operational support

GRANT SNAPSHOT

Grant Name	Date Awarded	Total Award	Grantor	Grantee	Purpose of Grant
Pegpetia/CEN	4/27/2022	\$44,000.00	CEN	ETH	Fiber Internet Svc
T-Mobile	9/21/2022	\$48,000.00	Tmobile	FOETH	Kitchen -Gym
CT Office of the Arts	9/19/2022	\$4,140.00	CT Depart of Econicm & Comm Dev	Town of Newtown	General Operating Support- to support Theaters/arts
Operating Support for CT Theaters	1/1/2023	\$18,500	CT Office of the Arts	ETH	General Operating Support- to support Theaters/arts— Marketing

FUND BALANCE

Fund Balance	\$ 416,849		
Ending Fund Balance	\$ 301,749		
		Projects Towards Fund Balance	
		Safety/Structural Improvements	
			COST*
Replace or repair ceiling and paint (cover only, no asbestos removal). Use sound proofing paint additive on ceiling	\$ 12,000		Q2/Q3 2023
Safe Marquee Install (does not require ladder)	\$ 8,000		TBD
Commercial doors: gymnasium, handicap entry and gym fire exit doors, one with electronic and keyed access	\$ 24,000		TBD
Electrical Assessment for Building Systems	\$ 10,000		TBD
AC Thermostat in theater, upgraded to digital to save energy	\$ 2,000		Completed
Security cameras - Box office, theater, south entry, concession stand BALANCE	\$ 4,800		Q1 2023
Replace rusted and inefficient electric heaters in new addition	\$ 10,000		TBD
Replace/repair stamped concrete	\$ 3,300		Completed
Replace one rusted stack in back of building (may need to replace 4 more stacks)	\$ 10,000		Completed
Repair leaking pipe in Probate Judge Office	\$ 10,000		Q1 2023
Repair Roof leak in Alexandria Room Chimney cap	\$ 15,000		TBD
Truss 3-year maintenance	\$ 1,000		Completed
Electrician/Materials to install high voltage wiring to FEMA Box	\$ 5,000		TBD
Repair of ceilings, walls and plaster molding in balcony	TBD		TBD
Repair of gutter in new addition	TBD		TBD
Repair, repair and replace carpeting in Borough office	TBD		TBD
Install 6 replacement windows in theater dressing rooms	TBD		TBD
New Computers to support security cameras	TBD		TBD
Total	\$ 115,100		

* Cost is an estimate unless noted as completed.

FINANCIAL SNAPSHOT

2022-2023 Budget

- Net income loss: (\$30,290)

2023-2024 Budget

- Net income loss: (\$29,957)

ADDENDUM

CIP Projects

- '22/'23: Parking Lot Improvements (in progress)
- '25/'26: Building Renovations
- '27/'28: Space Revitalization-Elevator Removal
- '28/'29: Plumbing/Radiator Renewal/LC Access

